BERGVLIET HIGH SCHOOL

GRADE 11

18 NOVEMBER 2025

BUSINESS STUDIES

PAPER 2 PRACTICE EXAM

MARKS:	**150**
TIME:	**2 HOURS**
EXAMINER:	**L. KRIEL**
MODERATOR:	**F. CHIRINDA, T. ABRAHAMS**

This question paper consists of 9 pages

INSTRUCTIONS AND INFORMATION

Read the following instructions carefully before answering the questions.

1. This question paper consists of THREE sections and covers all main topics.

   SECTION A: COMPULSORY
   SECTION B: Consists of THREE questions.
   Answer any TWO of the three questions in this section.
   SECTION C: Consists of TWO questions.
   Answer any ONE of two questions in this section.

2. Read the instructions for each question carefully and take note of what is required.

3. Number the answers carefully according to the numbering system used in this question paper. No marks will be awarded for answers that are numbered incorrectly.

4. Except where other instructions are given, answers must be written in **full sentences**.

5. Use the mark allocation and nature of each question to determine the length and depth of an answer.

6. Use the table below as a mark and time allocation guide when answering each question.

SECTION	QUESTION	MARKS	TIME
A: Objective-type questions COMPULSORY	**1**	**30**	**10 minutes**
B: THREE direct/indirect-type questions CHOICE (Answer any TWO.)	**2**	**40**	**35 minutes**
	3	**40**	**35 minutes**
	4	**40**	**35 minutes**
C: TWO essay-type questions CHOICE (Answer any ONE.)	**5**	**40**	**40 minutes**
	6	**40**	**40 minutes**
TOTAL		**150**	**120 minutes**

7. Begin the answer to EACH question on a NEW page, for example, QUESTION 1 – new page, QUESTION 2 – new page, etc.

8. You may use a non-programmable calculator.

9. Write neatly and legibly.

SECTION A: COMPULSORY

QUESTION 1

1.1 Various options are provided as possible answers to the following questions. Write down the question number (1.1.1 – 1.1.5), choose the correct answer and write the letter (A-D) next to the number on your answer sheet, e.g., 1.1.6 A

1.1.1 Which ONE of the following business has unlimited liability?

A Atwanu CC
B Vuyo and Vuyokazi
C King Kong Ltd
D Lorato Caterers (Pty) Ltd

1.1.2 Timothy SOC Ltd is an example of a …

A State – owned company
B Private company
C Public company
D Non-profit organisation

1.1.3 All assets and income of a … must be used for the public benefit.

A Public company
B Co-operatives
C Non-profit company
D Close corporation

1.1.4 The … team dynamic theory defines team roles in terms of the contribution each member makes to the team.

A Jungian
B Margerison McCann
C MTR- I Approach
D Belbin's role

1.1.5 Ideas that are original and useful to solve business challenges:

A Lateral thinking
B Creative thinking
C Non-conventional solutions
D Quality assurance

(5x2)(10)

1.2 Complete the following statements by using the word(s) in the list below. Write only the word(s) next to the question number (1.2.1–1.2.5) in the ANSWER BOOK.

force-field analysis; memorandum of incorporation;
rights approach; dismissal; close corporation; private;
notice of incorporation; nominal-group technique;
common good approach, retrenchment;

1.2.1 The governing document that sets out the duties and responsibilities of shareholders and directors in a company is known as …

1.2.2 A … is an optional association of one or more persons, not exceeding ten.

1.2.3 Goncalves Ltd terminated Larissa's employment contract due to new technology. This is an example of …

1.2.4 The management of Mateus Manufacturers used the ... problem-solving technique where they consider factors for and against a decision.

1.2.5 Mnguni and Sangqu Traders follows the ... theory as a guide on how to treat their employees with dignity and respect.

(5x2)
(10)

1.3 Choose a description from COLUMN B that matches a term in COLUMN A. Write only the letter (A–J) next to the question number (1.3.1–1.3.5) in the ANSWER BOOK, for example 1.3.6 I.

Column A	Column B
1.3.1 Crisis Management	A The structure of rules, practices and processes used to direct and manage a business.
1.3.2 Lessor	B This is the owner of an asset that is leased under a lease agreement.
1.3.3 Venture Capital	C A specific set of skills and abilities that is used in a specific job or profession/
1.3.4 Corporate Governance	D This is the person that makes use of the asset as provided in the lease agreement.
1.3.5 Grievance	E The process that a business uses to deal with change an development within the business.
	F Wealthy entrepreneurs will give money for the start up of the business in exchange for a share in the business
	G The credit provider will give money for the start up of the business in exchange for a share in the business.
	H A concern or complaint relating to the work or the workplace.
	I A concern or issue between two employees at the workplace.
	J The process that a business uses to deal with an emergency in the business.

(5x2) (10)

TOTAL SECTION A: [30]

SECTION B

Answer **ANY TWO** questions in this section.

NOTE: Clearly indicate the QUESTION NUMBER of each question that you choose. The answer to EACH question must start on a NEW page, for example QUESTION 2 on a NEW page, QUESTION 3 on a NEW page, etc.

QUESTION 2: BUSINESS VENTURES

2.1 State TWO key success factors of a business. (2)

2.2 Discuss any TWO strategies businesses can use to ensure they remain profitable and successful. (6)

2.3 Read the scenario below and answer the questions that follow.

BUCKLEY CHICKEN (BC)

Buckley Chicken (BC) is available at different outlets throughout the Western Cape. Mr Du Plessis, the owner of BC, allows new entrepreneurs to start their own businesses using his business name and trade mark at a fee.

2.3.1 Identify the type of business avenue described in the scenario above. Motivate your answer by quoting from the scenario. (2)

2.3.2 Discuss the contractual implications of the business avenue identified in QUESTION 2.3.1. (6)

2.3.3 Explain the advantages of the type of business avenue identified in QUESTION 2.3.1 (4)

2.4 Analyse the reasons why an entrepreneur may buy an existing business. (6)

2.5 Read the scenario below and answer the questions that follow.

BAKERS BOUTIQUE (BB)

H.Baker developed a business plan that provides a comprehensive overview of his proposed business. He used his business plan to obtain a loan from the bank. He wants to transform his business plan into an action plan.

2.5.1 Define an action plan. (2)

2.5.2 Explain to BB the importance of an action plan. (4)

2.5.3 Elaborate on any TWO other sources of funding that can be used by BB. (4)

2.6 Discuss the advantages of a personal liability company. (4)

[40]

QUESTION 3: BUSINESS ROLES

3.1 Identify whether the business practice illustrated in EACH of the following statements is ethical or professional:

3.1.1 Employees of Adam O. Auditors always dress formally when reporting for work. (2)

3.1.2 The management of Motaung Manufacturers conducted training sessions on a fraud-free system with all their employees. (2)

3.2 Discuss THREE principles of professionalism. (6)

3.3 Explain on the meaning of ethical behaviour. (4)

3.4 Read the scenario below and answer the questions that follow.

DAVIDSON TILES (DT)

The management of DT wants to improve the quality of their tiles as a result of various complaints from their customers. They have requested experts to help generate ideas on how to find ways to solve their business problems. They hope to be more creative to try and increase their business revenue.

3.4.1 Identify the problem-solving technique used by DT. Motivate your answer by quoting from the scenario. (2)

3.4.2 Advise the management of DT on how they can apply the problem-solving technique identified in QUESTION 3.4.1. (6)

3.4.3 Differentiate between routine and creative thinking. (6)

3.4.4 Discuss the advantages of working with others to solve problems. (6)

3.5 Read the scenario below and answer the questions that follow.

South Africa's Tobacco Crisis

South Africa's tobacco industry faces a major crisis as illicit trade surges, costing R28 billion annually and threatening hundreds of jobs. Stronger enforcement, strategic reforms, and lessons from global anti-smoking campaigns are crucial to protect revenue, livelihoods, and public health.

Source: www.saffarazzi.com

3.5.1 Define a crisis. (2)

3.5.2 Discuss TWO ways a business can deal with a crisis in the workplace. (4)

[40]

QUESTION 4: MISCELLANEOUS

BUSINESS VENTURES

4.1 List FOUR aspects that must be included in the prospectus. (4)

4.2 Elaborate on the meaning of the following planning tools that can used to transform a business plan into an action plan:

4.2.1 Gantt Chart (4)

4.2.2 Timelines (4)

4.3 Discuss the importance of Gantt charts, WBS and timelines. (4)

4.4 Analyse TWO factors that can influence a business's choice of funding. (4)

BUSINESS ROLES

4.5 Identify the stage of team development which is represented by EACH of the statements below:

4.5.1 Team members confront each other's ideas. (2)

4.5.2 Team members reach agreement and consensus. (2)

4.6 Differentiate between the common good approach and the rights approach as theories of ethics. (4)

4.7 Suggest ways a business can create an environment that stimulates creative thinking in the workplace. (6)

4.8 Discuss the application of the Force Field Analysis technique. (6)

[40]

TOTAL SECTION B: [80]

SECTION C

Answer **ANY ONE** question in this section.

NOTE: Clearly indicate the QUESTION NUMBER of the chosen question. The answer to EACH question must start on a NEW page, for example QUESTION 5 on a NEW page, QUESTION 6 on a NEW page, et cetera.

QUESTION 5: BUSINESS VENTURES (PRESENTATION OF INFORMATION)

A well-designed business presentation is necessary for communicating with business stakeholders. Presentations can be written reports or it can be a multimedia presentation. Presenters must know the factors that must be considered while presenting to ensure a successful presentation. Handling feedback in a non-aggressive and professional manner is important for concluding a presentation.

Write an essay on presentation of information in which you include the following aspects:

- Outline aspects that should be considered when preparing a presentation.
- Explain the reasons why business presentations should be in a written format.
- Discuss THREE types of written reports.
- Recommend ways in which presentations can handle feedback in a non-aggressive and professional manner.

QUESTION 6: BUSINESS ROLES (TEAM DYNAMICS AND CONFLICT MANAGEMENT)

The workplace environment is dynamic and consists of people with different experiences that need to work together as a team. Management also know that teams go through different stages of team development and follow team dynamic theories as a guide to improve team performance.

Write an essay on presentation of information in which you include the following aspects:

- Outline the Jungian theory personality types.
- Explain the steps of the group consensus process.
- Discuss the following stages of team development:
    - Storming
    - Norming
- Advise businesses on the importance of team dynamic theories in improving team performance.

TOTAL SECTION C: [40]

GRAND TOTAL: [150]